# STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY EMPLOYMENT AND PROCUREMENT CONDITIONS 4th QUARTER 2009

Prepared for the February 23, 2010 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals which were proposed in their respective applications. The individual applicants for riverboat licenses made specific commitments in their Economic Development and Utilization Plans which were submitted in conjunction with their applications. The plans included the employment of Louisiana residents, minorities, and women. Also included were goals for the procurement of contracts from Louisiana, minority, and womenowned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments, but they also volunteered specific employment and procurement goals in order to satisfy the diversity provisions under the **Louisiana Riverboat Economic Development and Gaming Control Act, La. R.S. 27:41, et seq.** When the applicants were awarded licenses to conduct gaming in this state, these goals became conditions of their licenses. The pertinent provisions and rule(s) are provided as follows for your review.

#### La. R.S. 27:42(A)(1) states:

The legislature hereby finds and declares to be the public policy of this state that the development of a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs. [Emphasis added].

#### La. R.S. 27:52(2)(g) states:

That preferential treatment is given to Louisiana firms to the extent allowed by law in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment to the extent allowable by law in the awarding of contracts for services and entertainment is given to Louisiana firms and residents. [Emphasis added].

#### La. R.S. 27:70(7) states in pertinent part as follows:

- (a) The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.
- (b) It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned businesses....

(c) The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].

#### LAC 42:III.110 states as follows:

- A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.
- B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.

The Riverboat Act provides for fifteen riverboat casinos to operate in the state of Louisiana. During 4th quarter of 2009, thirteen riverboat casinos were operating and thirteen complied with the reporting requirement.

This report is taken from figures reported by thirteen reporting riverboats to the Louisiana Gaming Control Board for the 4th calendar quarter of 2009. Approximately 12,923 people were employed by the riverboat industry for the 4th calendar quarter of 2009. Of that number, 12, 677 were Louisiana residents, 7, 835 were minorities and 7, 241 were women.

In instances where employment or procurement figures were not specifically set forth in the application, and census figures were relied upon to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

# 1 LOUISIANA RIVERBOAT GAMING PARTNERSHIP: d/b/a Diamond Jacks Hotel & Casino

Preliminary Approval: March 12, 1993 License Approval: December 9, 1993 Operations Commenced: April 22, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 75% Louisiana residents
- Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater
- Hire 770 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009      | Q2<br>2009      | Q3<br>200     | Q4<br>2009    |
|----------------------|-------------------------|-----------------|-----------------|---------------|---------------|
| Total                | 770                     | 1,033           | 1020            | 1,007         | 952           |
| Louisiana            | 75%                     | 1,021<br>98.84% | 1,006<br>98.63% | 992<br>98.51% | 940<br>98.74% |
| Minority             | 34.76%                  | 758<br>73.38%   | 753<br>73.82%   | 744<br>73.88% | 700<br>73.53% |
| Women                | 51.86%                  | 618<br>59.83%   | 607<br>59.51%   | 604<br>59.98% | 568<br>59.66% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 75%                     | 71.34%     | 68.57%     | 66.89%     | 63.26%     |
| Minority              | 10%                     | 12.57%     | 12.72%     | 9.36%      | 14.27%     |
| Women                 | 10%                     | 18.81%     | 18.87%     | 13.77%     | 16.55%     |

\*1990 Statewide census results:

### 2 RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM d/b/a Sam's Town Hotel & Casino

Preliminary Approval: March 12, 1993 License Approval: March 8, 1994 Operations Commenced: April 18, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of the state or parish, whichever is greater
- Hire 700 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 25% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009      | Q2<br>2009     | Q3<br>2009      | Q4<br>2009        |
|----------------------|-------------------------|-----------------|----------------|-----------------|-------------------|
| Total                | 700                     | 1,247           | 1,287          | 1,258           | 1, 230            |
| Louisiana            | 80%                     | 1,228<br>99.00% | 1,270<br>99.0% | 1,244<br>99.00% | 1, 219<br>100.00% |
| Minority             | 34.76%                  | 936<br>75.00%   | 975<br>76.0%   | 944<br>75.00%   | 924<br>76.00%     |
| Women                | 51.86%                  | 757<br>61.00%   | 784<br>61.0%   | 758<br>61.00%   | 743<br>61.00%     |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 60%                     | 80.00%     | 79.1%      | 68.00%     | 76.40%     |
| Minority              | 25%                     | 24.90%     | 25.7%      | 26.80%     | 31.60%     |
| Women                 | 10%                     | 41.00%     | 39.6%      | 39.50%     | 44.00%     |

#### \*1990 Statewide census results:

# **3** PNK (SUGAR CANE BAY), LLC d/b/a "Sugar Cane Bay" Hotel and Casino

Preliminary Approval: License Approval: Operations Commenced:

#### **Voluntary Conditions:**

**Employment Conditions:** 

**Procurement Conditions:** 

#### **Actual Results per Quarterly Reports supplied by Riverboats:**

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2008 | Q3<br>2009 | Q4<br>2009 |
|----------------------|-------------------------|------------|------------|------------|------------|
| Total                |                         |            |            |            |            |
| Louisiana            |                         | %          | %          | %          | %          |
| Minority             |                         | %          | %          | %          | %          |
| Women                |                         | %          | %          | %          | %          |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2008 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             |                         | %          | %          | %          | %          |
| Minority              |                         | %          | %          | %          | %          |
| Women                 |                         | %          | %          | %          | %          |

#### \*1990 Statewide census results:

# PNK (BATON ROUGE) PARTNERSHIP d/b/a "La Riviere" Hotel and Casino

Preliminary Approval: License Approval: Operations Commenced:

#### **Voluntary Conditions:**

**Employment Conditions:** 

**Procurement Conditions:** 

#### **Actual Results per Quarterly Reports supplied by Riverboats:**

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|----------------------|-------------------------|------------|------------|------------|------------|
| Total                |                         |            |            |            |            |
| Louisiana            |                         | %          | %          | %          | %          |
| Minority             |                         | %          | %          | %          | %          |
| Women                |                         | %          | %          | %          | %          |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             |                         | %          | %          | %          | %          |
| Minority              |                         | %          | %          | %          | %          |
| Women                 |                         | %          | %          | %          | %          |

### \*1990 Statewide census results: Minority Percentage:

# **5** HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP d/b/a Horseshoe Casino & Hotel

Preliminary Approval: March 26, 1993 License Approval: February 22, 1994 Operations Commenced: July 9, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 75% Louisiana residents
- Hire 45% minorities and women or in proportion with the population of state or parish, whichever is greater
- Hire 1000 persons in riverboat and support operations

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#### **Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 35% of goods and services from minority majority-owned firms
- Procure 35% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009      | Q2<br>2009       | Q3<br>2009      | Q4<br>2009      |
|----------------------|-------------------------|-----------------|------------------|-----------------|-----------------|
| Total                | 1000                    | 1,641           | 1,593            | 1,554           | 1,578           |
| Louisiana            | 75%                     | 1,622<br>99.00% | 1, 571<br>99.00% | 1,553<br>99.00% | 1,555<br>99.00% |
| Minority             | 45%                     | 1,056<br>64.00% | 1,028<br>65.00%  | 990<br>64.00%   | 1,004<br>64.00% |
| Women                | 51.86%                  | 887<br>54.00%   | 855<br>54.00%    | 828<br>53.00%   | 837<br>53.00%   |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 75%                     | 60.00%     | 55.00%     | 50.00%     | 48.00%     |
| Minority              | 35%                     | 12.00%     | 13.00%     | 10.00%     | 10.00%     |
| Women                 | 35%                     | 27.00%     | 28.00%     | 26.00%     | 21.00%     |

\*1990 Statewide census results:

### BOOMTOWN CASINO, WESTBANK D/B/A LOUISIANA 1 GAMING, A PARTNERSHIP IN COMMENDAM d/b/a Boomtown Casino - Westbank

Preliminary Approval: June 18, 1993 License Approval: March 22, 1994 Operations Commenced: August 5, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 90% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 550 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 15% of goods and services from minority majority-owned firms
- Procure 15% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 550                     | 834           | 827           | 816           | 772           |
| Louisiana            | 90%                     | 811<br>98.40% | 811<br>98.10% | 803<br>98.40% | 763<br>98.80% |
| Minority             | 34.76%                  | 485<br>58.86% | 482<br>58.28% | 481<br>58.95% | 446<br>57.77% |
| Women                | 51.86%                  | 459<br>55.70% | 462<br>55.86% | 453<br>55.51% | 431<br>55.83% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 80%                     | 64.61%     | 68.26%     | 71.04%     | 73.35%     |
| Minority              | 15%                     | 17.80%     | 15.37%     | 16.71%     | 13.49%     |
| Women                 | 15%                     | 28.02%     | 29.54%     | 31.76%     | 25.62%     |

#### \*1990 Statewide census results:

### 7 CATFISH QUEEN PARTNERSHIP / JAZZ ENTERPRISES, INC. d/b/a Belle of Baton Rouge Casino

Preliminary Approval: March 26, 1993 License Approval: March 22, 1994 Operations Commenced: September 30, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 90% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 800 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 15% of goods and services from minority majority-owned firms
- Procure 15% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 800                     | 826           | 824           | 830           | 788           |
| Louisiana            | 90%                     | 818<br>99.00% | 815<br>98.90% | 815<br>98.20% | 783<br>99.40% |
| Minority             | 34.76%                  | 610<br>73.80% | 605<br>73.40% | 608<br>73.20% | 593<br>75.30% |
| Women                | 51.86%                  | 463<br>56.10% | 451<br>54.7%  | 434<br>52.30% | 409<br>52.00% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 75%                     | 28.76%     | 28.36%     | 65.88%     | 64.47%     |
| Minority              | 15%                     | 16.02%     | 13.92%     | 18.02%     | 13.38%     |
| Women                 | 15%                     | 16.41%     | 18.46%     | 20.59%     | 13.77%     |

#### \*1990 Statewide census results:

### TREASURE CHEST CASINO, LLC d/b/a Treasure Chest Casino

Preliminary Approval: June 18, 1993 License Approval: May 17, 1994 Operations Commenced: September 5, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 500 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 15% of goods and services from minority majority-owned firms
- Procure 15% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 500                     | 676           | 678           | 675           | 670           |
| Louisiana            | 80%                     | 671<br>99.30% | 673<br>99.30% | 670<br>99.30% | 655<br>97.80% |
| Minority             | 34.76%                  | 346<br>51.20% | 346<br>51.00% | 347<br>51.40% | 337<br>50.30% |
| Women                | 51.86%                  | 349<br>51.60% | 354<br>52.20% | 357<br>52.90% | 342<br>51.00% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 75%                     | 82.70%     | 82.10%     | 80.00%     | 81.10%     |
| Minority              | 15%                     | 4.10%      | 3.40%      | 4.70%      | 11.50%     |
| Women                 | 15%                     | 46.50%     | 38.20%     | 46.70%     | 49.70%     |

#### \*1990 Statewide census results:

### 9 LOUISIANA CASINO CRUISES, INC. d/b/a Hollywood Casino

Preliminary Approval: March 26, 1993 License Approval: July 18, 1993 Operations Commenced: December 28, 1994

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire 30% minorities and 35% women or in proportion with the population of state or parish, whichever is greater
- Hire 600 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 600                     | 710           | 713           | 700           | 686           |
| Louisiana            | 80%                     | 702<br>99.00% | 703<br>98.59% | 691<br>98.71% | 676<br>98.54% |
| Minority             | 34.76%                  | 460<br>64.79% | 464<br>65.07% | 460<br>65.71% | 448<br>65.31% |
| Women                | 51.86%                  | 359<br>50.56% | 359<br>50.35% | 345<br>49.29% | 333<br>48.54% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 80%                     | 77.23%     | 69.15%     | 69.93%     | 65.19%     |
| Minority              | 10%                     | 13.16%     | 14.44%     | 15.19%     | 13.40%     |
| Women                 | 10%                     | 19.44%     | 20.73%     | 20.63%     | 24.42%     |

\*1990 Statewide census results:

# 10 BELLE OF ORLEANS, LLC d/b/a Amelia Belle Casino

Preliminary Approval: June 18, 1993 License Approval: March 24, 1994 Operations Commenced: July 7, 1995

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 70% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 400 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 30% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 400                     | 477           | 426           | 426           | 404           |
| Louisiana            | 70%                     | 464<br>97.00% | 414<br>97.00% | 414<br>97.00% | 394<br>97.00% |
| Minority             | 34.76%                  | 286<br>60.00% | 249<br>58.00% | 250<br>58.70% | 230<br>56.93% |
| Women                | 51.86%                  | 333<br>70.00% | 290<br>68.00% | 294<br>69.01% | 271<br>67.07% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 80%                     | 18.0%      | 41.00%     | 42.99%     | 39.83%     |
| Minority              | 30%                     | 3.68%      | 3.19%      | 4.87%      | 2.59%      |
| Women                 | 10%                     | 4.57%      | 4.27%      | 14.17%     | 8.47%      |

#### \*1990 Statewide census results:

# 11 ST. CHARLES GAMING COMPANY, INC. d/b/a Isle of Capri Casino, Inc.

Preliminary Approval: June 18, 1993 License Approval: March 29, 1994 Operations Commenced: July 29, 1995

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 75% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 650 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 650                     | 767           | 788           | 807           | 772           |
| Louisiana            | 75%                     | 755<br>98.00% | 776<br>98.00% | 795<br>98.00% | 755<br>98.00% |
| Minority             | 34.76%                  | 432<br>56.00% | 446<br>57.00% | 454<br>56.00% | 428<br>55.00% |
| Women                | 51.86%                  | 415<br>54.00% | 407<br>52.00% | 412<br>51.00% | 392<br>51.00% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             |                         | 77.00%     | 75.00%     | 70.00%     | 76.00%     |
|                       | 60%                     |            |            |            |            |
| (with construction)   |                         | (78.00%)   | (76.00%)   | (80.00%)   | (77.00%)   |
| Minority              |                         | 12.00%     | 4.60%      | 4.00%      | 4.00%      |
|                       | 10%                     |            |            |            |            |
| (with construction)   |                         | (12.00%)   | (4.60)%    | (4.60%)    | (3.00%)    |
| Women                 |                         | 28.00%     | 24.00%     | 20.00%     | 21.00%     |
|                       | 10%                     |            |            |            |            |
| (with construction)   |                         | (28.00%)   | (24.00%)   | (23.00%)   | (23.00%)   |

\*1990 Statewide census results:

### 12 GRAND PALAIS RIVERBOAT, INC. d/b/a Isle of Capri Casino

Preliminary Approval:

License Approval:

Board Approval:

Operations Commenced:

June 18, 1993

April 26, 1996

July 12, 1996

July 12, 1996

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 90% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 520 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 90% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 8% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 520                     | 456           | 446           | 433           | 428           |
| Louisiana            | 90%                     | 431<br>95.00% | 423<br>95.00% | 411<br>95.00% | 405<br>95.00% |
| Minority             | 34.76%                  | 207<br>45.00% | 195<br>44.00% | 189<br>43.00% | 183<br>43.00% |
| Women                | 51.86%                  | 248<br>54.00% | 242<br>54.00% | 230<br>54.00% | 226<br>53.00% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             |                         | 74.00%     | 72.00%     | 44.00%     | 85.00%     |
|                       | 90%                     |            |            |            |            |
| (with construction)   |                         | (74.00%)   | (72.00%)   | (64.00%)   | (85.00%)   |
| Minority              |                         | 26.00%     | 26.00%     | 17.00%     | 35.00%     |
|                       | 10%                     |            |            |            |            |
| (with construction)   |                         | (26.00%)   | (26.00%)   | (24.00%)   | (35.00%)   |
| Women                 |                         | 3.40%      | 4.00%      | 2.00%      | 3.00%      |
|                       | 8%                      |            |            |            |            |
| (with construction)   |                         | (3.40%)    | (4.00%)    | (3.00%)    | (3.00%)    |

\*1990 Statewide census results:

# PNK (BOSSIER CITY), INC. d/b/a Boomtown – Bossier

Preliminary Approval: June 18, 1993 License Approval: April 30, 1996 Operations Commenced: October 4, 1996

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 775 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009    | Q2<br>2009    | Q3<br>2009    | Q4<br>2009    |
|----------------------|-------------------------|---------------|---------------|---------------|---------------|
| Total                | 775                     | 785           | 771           | 776           | 720           |
| Louisiana            | 80%                     | 776<br>99.00% | 762<br>99.00% | 769<br>99.00% | 711<br>99.00% |
| Minority             | 34.76%                  | 535<br>68.00% | 525<br>68.00% | 532<br>69.00% | 486<br>68.00% |
| Women                | 51.86%                  | 468<br>60.00% | 459<br>59.00% | 460<br>59.00% | 435<br>60.00% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 80%                     | 68.00%     | 65.00%     | 51.00%     | 56.00%     |
| Minority              | 10%                     | 16.00%     | 12.00%     | 10.00%     | 10.00%     |
| Women                 | 10%                     | 34.00%     | 32.00%     | 24.00%     | 31.00%     |

#### \*1990 Statewide census results:

# 14 EL DORADO CASINO SHREVEPORT JOINT VENTURE d/b/a El Dorado Resort Casino Shreveport

Preliminary Approval: August 12, 1994
License Approval: September 14, 1993
Board Approval: September 14, 1998
Operations Commenced: December 20, 2000

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 1500 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 25% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009      | Q2<br>2009      | Q3<br>2009      | Q4<br>2009      |
|----------------------|-------------------------|-----------------|-----------------|-----------------|-----------------|
| Total                | 1500                    | 1,383           | 1,414           | 1,402           | 1,355           |
| Louisiana            | 80%                     | 1,366<br>98.77% | 1,366<br>98.77% | 1,385<br>98.79% | 1,336<br>98.60% |
| Minority             | 34.76%                  | 932<br>67.39%   | 941<br>66.55%   | 946<br>67.48%   | 899<br>66.35%   |
| Women                | 51.86%                  | 845<br>61.00%   | 855<br>61.00%   | 854<br>61.00%   | 827<br>61.00%   |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 60%                     | 59.00%     | 62.00%     | 56.00%     | 55.00%     |
| Minority              | 25%                     | 20.00%     | 26.00%     | 20.00%     | 17.00%     |
| Women                 | 10%                     | 20.00%     | 27.00%     | 23.00%     | 21.00%     |

\*1990 Statewide census results:

### PNK (LAKE CHARLES), LLC d/b/a L'Auberge du Lac Hotel and Casino

Preliminary Approval: October 16, 2001 License Approval: October 16, 2001 Operations Commenced: May 26, 2005

#### **Voluntary Conditions:**

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 1500 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 12.5% of goods and services from minority majority-owned firms
- Procure 12.5% of goods and services from women majority-owned firms

#### Actual Results per Quarterly Reports supplied by Riverboats: January 31, 2010

| Employment<br>Report | Voluntary<br>Conditions | Q1<br>2009      | Q2<br>2009      | Q3<br>2009      | Q4<br>2009      |
|----------------------|-------------------------|-----------------|-----------------|-----------------|-----------------|
| Total                | 1.500                   | 2,561           | 2,632           | 2,656           | 2,568           |
| Louisiana            | 80%                     | 2,488<br>97.14% | 2,553<br>97.00% | 2,571<br>96.80% | 2,485<br>96.80% |
| Minority             | 34.76%                  | 1,159<br>45.00% | 1,178<br>45.00% | 1,165<br>44.00% | 1,157<br>45.00% |
| Women                | 51.86%                  | 1,439<br>56.00% | 1,476<br>56.00% | 1,477<br>56.00% | 1,427<br>56.00% |

| Procurement<br>Report | Voluntary<br>Conditions | Q1<br>2009 | Q2<br>2009 | Q3<br>2009 | Q4<br>2009 |
|-----------------------|-------------------------|------------|------------|------------|------------|
| Louisiana             | 80%                     | 62.78%     | 60.63%     | 59.70%     | 62.20%     |
| Minority              | 12.5%                   | 13.66%     | 12.15%     | 13.00%     | 13.67%     |
| Women                 | 12.5%                   | 25.78%     | 24.13%     | 24.40%     | 22.90 %    |

\*1990 Statewide census results: